### **RESUME**



#### **UMESH SHARMA**

**Financial Advisor** 

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### **Address**

Navrang Puri Pilkhuwa Hapur

Mob no 9627834452

### **Email**

sumesh733@gmail.com

# **Father's Name**

**Devendra Sharma** 

**Date of Birth** 09/09/1989

Marital Status

Married

# **Career objective**

To obtain the challenging career in the Financial market and put all my efforts in to the growth of organization and have a great working environment.

### **Academic Qualification**

- Intermediate From U.P Board with 59.9 % marks.
- ➤ **High School** From U.P **Board** with 55% marks.

### **Technical Qualification**

Completed B.Tech in Mechanical Engineering from SHANTI INSTITUTE OF ENGINEERING COLLEGE, Meerut ( affiliated to UTTAR PRADESH TECHNICAL UNIVERSITY,LUCKNOW)

## **Experience**

- Presently Working with Anand Rathi Pvt Ltd as senior Executive from 16 June 2025 to till now.
- Past time working with Elite Wealth Ltd as Senior Equity advisor 18 july 2016 to 5 march 2025.

# **Job Description**

- > Responsible to fulfill the financial needs of client
- Acquisitions of new client for multiple financial product which include Portfolio management, Mutual Funds, Share Market, Financial Planning NPS etc.
- Making Sound marketing strategies for client acquisition And retention.
- Ensure client satisfaction by building good relationship With client.
- Active participation in business planning with your team

# **Hobbies & Strength**

Playing Cricket
Self Determent & Good
Communication

Member.

> Keeping record of clientele.

## **Technical skills**

- > Passed NISM test **Equity & Derivative.**
- Windows-XP, 7 & 8, Internet & Microsoft Office.

## **Declaration**

I confirm that to the best of my knowledge and beliefs this Resume correctly describe me and my qualification and experiences.

Place -Hapur

Date - (Umesh Sharma)