

KHUSHBU PRAJAPAT



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☎ 9137722581

📍 Badlapur

SKILLS

Good listener

Communication skill

Presentable

OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilise my skills and knowledge appropriately

EXPERIENCE

Deputy manager

21/07/2022 -

Kotak Mahindra Bank

Branch relationship manager

Kalyan branch

1. Managing company brand and its name
2. Fulfill customer satisfaction in services
3. Finacle, DOTNET, CRM NEXT user.
4. Handle HNI customer of portfolio 20 crore.
5. 30 lakh above relationship value of individual customer of family banking
6. Acquire family saving accounts with cred selling TD slip.
7. NRI CUSTOMER acquisition and managing their account of NRE NRO.
8. Llp , private limited , sole proprietor, account acquisition
9. EXPORT IMPORT trade income generate through LRS.
10. TAX BENEFIT plans and investment under section 80C 10 D(d)
11. Group health policy and mediclam
12. Cross sell fixed deposit, demat, mutual fund life insurance
13. Working capital experience home loan, laon against property.

EDUCATION

Master in accounting and finance

2024

VPM K.G. Joshi Bedekar college Thane

87%

Bachelor in accounting and finance

2022

B.k. Birla college Kalyan

84%

12th

2019

Shree jee public senior secondary school, Rajasthan

82.50%

ADDITIONAL CERTIFICATE

Complete NISM MUTUAL FUND DISTRIBUTOR certificate.
IRDA passed out verification done
Chartered financial expert certified in 2022
German language learning class
Employee training and profesional development be technoserve.
Certificate of tally ERP 9.



DECLARATION

I here by declare that all information given by me is true and correct